

ECONOMIC OPPORTUNITY STUDIES

www.weatherizationplus.org

PAYBACK!

Or:

Rewards for States that Support Leveraging Activities to Build Utility Partnerships

'Weatherization Plus' Leveraging Project has collected a variety of kinds of information about the process of leveraging as well as about the leveraged programs since the federal Weatherization and LIHEAP statutes were amended to allow financing for the staff or activities that advocates for non-federal resources.

Using the most recent comprehensive report on leveraged resources of all kinds at the LIHEAP Clearinghouse site, we identified those states where the non-federal programs originated because of our network's advocacy and/or have been renewed as a result of its subsequent effort. We looked only at private sector programs; if the state and local appropriations were included, the sum would be higher. 78% of all leveraged funds fall in these three categories of program. The states highlighted on the attached table (or: get the table at www.weatherizationplus.org under "Utility Programs") are those where we have evidence – from anecdotes to full documentation - of the history of advocacy.

- **In 31 of 49 states with leveraged utility resources for energy affordability programs, the WAP and LIHEAP local network played a major role.** In many, CAAs were staffing or organizing coalitions whose members also deserve plenty of credit.
- **\$ 2,162,175,435 or 87% of all leveraged funds from utility partnerships with WAP in 2006 were in those 31 states!**

In every case for which we have information one or more relatively senior people were assigned to consistently monitor opportunities and advocate for the value of combining new resources with the federal programs in some way. Their time was typically paid for from any one or more of the following: WAP leveraging, LIHEAP Leveraging or CSBG. Most of the ongoing programs derive their staff's funding from the administrative funds of the leveraged programs they won; that staff monitors the leveraged program, interacts with partners, informs the funders, and performs any other tasks that are agreed to and contracted with funders, including such activities as training, education, and reporting.

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Excerpts from 2006 State-by-State Supplements to Energy Assistance and Energy Efficiency

See Original Compiled by the LIHEAP Clearinghouse <http://liheap.ncat.org/Supplements/2006/supplement06.htm>

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Highlighting States with Utility and Other Non-Federal Funding Won* by CAA and/or WAP Network Advocates (not state Approps., fuel funds, or local)

State w/Leveraged funds CAA/WAP won are highlighted	State System Benefit Funds		Utility		Bulk Fuel Discount	Misc.	total utility, bulk fuel and misc	Total all sources including utility and non federal approps
	Rate Assistance	Energy Efficiency	Rate Assistance	Energy Efficiency				
AL			1,669,263				1,669,263	\$4,247,397
AK	-						-	\$12,373,328
AZ	-		\$14,707,935	\$2,146,342			16,854,277	\$23,973,951
AR	-			\$500,000 for 07 (eos)			500,000	\$5,431,356
CA	-	\$811,658,019	\$115,280,468			\$4,698,408	931,636,895	\$940,212,820
CO	-			\$2,477,148			2,477,148	\$31,969,650
CT	-		\$15,350,302	\$5,377,569	\$1,835,415		22,563,286	\$24,472,439
DE	-	\$716,400			\$96,500		716,400	\$4,464,800
DC	-	\$3,050,000	\$3,744,100	\$1,800,000			8,594,100	\$14,094,100
FL				\$146,745			146,745	\$8,988,545
GA	-	\$14,100,000	\$15,000,000	\$1,430,000			30,530,000	\$37,966,864
ID	-			\$1,341,150		\$112,168	1,453,318	\$5,444,128
IL	-	\$65,000,000	\$5,947,782				70,947,782	\$82,894,786
IN	-		\$8,029,714	\$2,252,044	\$99,907	\$60,091	10,441,756	\$37,665,715
IA	-			\$4,823,831			4,823,831	\$17,757,105
KS								\$333,333
KY	-		\$216,856	\$205,225			422,081	\$11,329,196
LA			\$715,417	\$746,000			1,461,417	\$8,363,121
ME	-	\$9,214,092	\$1,900,000		\$1,332,226	\$1,192,277	13,638,595	\$25,080,832
MD	-	\$31,259,123	\$1,000,000	\$3,996,619	\$548,322	\$319,519	\$784,424	37,908,007
MA	-	\$52,549,685	\$22,995,692			\$3,971,047	79,516,424	\$100,922,662
MI		\$70,000,000	\$10,000,000	\$73,638,219			153,638,219	\$170,108,062
MN	-			\$7,661,976	\$145,390	\$25,729	\$59,634	7,892,729
MS				\$362,709		\$290,096	652,805	\$1,261,512
MO	-		\$1,000,000	\$1,400,000				\$9,922,798

								2,400,000	
MT	-	\$4,263,963	\$1,464,241	\$28,131	\$90,789		\$45,446	5,892,570	\$7,857,101
NE				\$283,333	\$16,667			300,000	\$333,333
NV	-	\$8,373,617	\$2,553,121	\$35,913	\$1,228,000			12,190,651	\$12,776,021
NH	-	\$14,943,096	\$1,368,528	\$814,780			\$475,928	17,602,332	\$20,874,612
NJ	-	\$192,960,923	\$17,857,784	\$20,751,380				231,570,087	\$242,526,626
NM	-						\$1,069	1,069	\$26,385,029
NY	-		\$11,708,929	\$20,771,987	X		\$12,753,031	45,233,947	\$189,899,512
NC	-			\$154,635				154,635	\$17,974,295
OH	-	\$252,264,468	\$7,887,950					260,152,418	\$335,152,418
OK	-			\$4,995,608				4,995,608	\$10,978,941
OR	-	\$10,000,000	\$8,900,000	\$4,500,000			\$1,448,220	24,848,220	\$35,748,220
PA	-	\$258,524,014	\$22,594,220	\$61,527,096				342,645,330	\$372,465,363
RI	-		\$850,000	\$5,775,203				6,625,203	\$9,587,203
SC								-	\$3,355,000
SD	-			\$157,815	\$44,175	\$109,580	\$1,400	312,970	\$1,422,720
TN	-							-	\$5,000,000
TX				\$37,576,541	\$10,200,000			47,776,541	\$54,172,187
UT	-			\$1,800,000				1,800,000	\$2,300,000
VT	-		\$2,200,000				\$915,684	3,127,005	\$16,456,232
VA	-			\$175,529	\$25,000			200,529	\$20,995,732
WA	-			\$12,436,150	\$5,452,310		\$1,819,065	19,707,525	\$50,215,881
WV	-				300000			300,000	\$3,000,000
WI	-	\$23,864,309	\$25,143,060	\$6,893,222			\$1,159,282	57,059,873	\$75,696,192
WY	-								\$3,000,000
Totals		\$1,822,741,709	\$263,395,875	\$326,181,333	\$40,101,707	\$9,182,604	\$24,434,873	2,482,881,591	\$3,194,197,965

* Most were won before 2006; this annual table shows the continuing stream of benefits. In many, CAAs were staffing or organizing Coalitions whose members also deserve plenty of credit. Legislative appropriations won by CAAs not included.

78% of All Leveraged Funds Fall In These Utility/Vendor Categories
\$ 2,162,175,435, or 87%, is in states where CAAs and/or local WAP networks have had personnel funded to play a long-term role in advocating for the programs.
Leveraging support is the seed of future harvests, at least when in the hands of skilled growers...